

2021



LAWRENCE**CHALFIN**









NEWH VISION

The Hospitality Industry Network

MISSION STATEMENT

NEWH is the premier networking resource for the hospitality industry, providing scholarships, education, leadership development, recognition of excellence and business development opportunities.

BRIEF HISTORY

Founded in 1984, NEWH is an international non-profit organization with 28 chapters and regional groups across the US, Canada, the UK, France, and Italy. NEWH brings together. NEWH brings together professionals from all facets of the hospitality industry, providing opportunities for education, professional development and networking. The organization offers unique opportunities including an international membership directory, Career Network, NEWH Magazine and sponsorship of leading industry expositions and conferences. To date, NEWH has given in excess of \$7,200,000.00 in scholarships to over 2,650 students wishing to pursue careers in the hospitality industry.

icon

i·con (ī'kŏn')

-noun

An image; a representation.

An important and enduring symbol.

One who is the object of great attention and devotion; an idol.

Each year NEWH gives out its most prestigious honor—the ICON of Industry. The award is presented at the Gold Key Awards for Excellence in Hospitality Design in New York City, held in conjunction with BDNY and HX: The Hotel Experience in November. The award celebrates the leaders of the manufacturing side of hospitality—those who have uniquely impacted the industry through their innovative work. They consistently dedicated their time and efforts to community or industry outreach through education and/or corporate giving and have been doing business in hospitality for more than 30 years. In addition, each year a \$7,500 international scholarship is given in the recipient's honor to one exemplary student who has a minimum 3.0 GPA, participated in an industry internship, and exemplifies the highest standards of professionalism.



It is my pleasure to celebrate the 2021 Gold Key Awards and this year's NEWH ICON of the Industry!

On behalf of NEWH, it is an honor to present Larry Chalfin our 2021 NEWH ICON of Industry Award. The ICON of Industry Award is our highest honor presented to a manufacturer with a minimum of 30 years in hospitality and who has shown extraordinary dedication and commitment to the industry.

Samuelson is a family business spanning over 85 years and still thriving. For Larry, growing up in a family business, his days off were spent at the furniture factory with his father. His childhood involvement developed his understanding of the business from the ground up. He did not, however, immediately decide to go into the family business but followed his passion to further develop his distinguished singing ability. He enrolled in Julliard classical studies in vocal arts. His deep-rooted passion and involvement in the furniture business brought him back to the family business in 1974.

Larry became the third generation to lead Samuelson Furniture when he preceded his father as President. Larry's foresight transitioned the company for growth from the current focus on residential market to expand into the larger volume in the hospitality industry with high quality products. With Michael Chalfin as fourth generation, Samuelson shares its continued success and pride in dedication to the hospitality and senior living market sectors.

Business and personal relationships are what Larry prides his personal success on and that of the Samuelson Furniture Team. His unique personal touch is characteristic of how he takes care of those who are in all aspects of his life.

The NEWH Tribute book contains more highlights of Larry's career, as well as tributes from his friends and colleagues. We are pleased to showcase some of his many accomplishments and share some highlights of his personal contributions with you.

With the ICON Award, NEWH presents a special scholarship to an exceptional student meeting our high standards of academics, dedication, and character. Our scholarship program has enabled over 2,650 students to complete their studies and enter their desired careers within hospitality. These students are the future of our industry. We engage many of our scholarship winners to participate as members and board members in our Chapters and Regional Groups to continue their growth within their careers and the industry.

To date, NEWH has given in excess of \$7,200,000.00 in scholarships to over 2,650. It is only through generous support and contributions by dedicated members of this industry that NEWH can achieve this vital part of its mission of engaging, encouraging, and elevating our future industry leaders. We sincerely thank you for your continued dedication and support of NEWH!

In the spirit of networking,

Chris Tucker,

Owner Tucker & Associates

NEWH, Inc. International President

Tucker.

Congratulations to the incomparable Larry Chalfin on being awarded the 2021 NEWH ICON of Industry



THE HOSPITALITY INDUSTRY WITHOUT LARRY WOULD BE LIKE A HOTEL ROOM WITHOUT FURNITURE.













Larry Chalfin

Warmest Congratulations to our friend and true icon of the industry

You have influenced another generation by

spreading your talent and wisdom within

the hospitality industry. We are so honored that we have been able to share some of

the journey with you. Your humanitarianism

and insight, not only on a professional level

but personal, have been invaluable.

Love Your Friends,

Larry, Carol, & Morgan Brodey



Circa 2014

Confidence from start to finish."

Stacy Garcia.

NEWH ICON of THE YEAR

2021

MAZEL TOV ON BEING
NAMED THIS YEAR'S ICON
OF THE INDUSTRY! WE ARE
SO PROUD TO CALL YOU
A FRIEND. YOU ARE
AN INSPIRATION.



WWW.STACYGARCIAINC.COM



ICONS do not come and go

They remain an inspiration. Their tenacious passion, leadership and creativity are transformational. Their influence is ongoing. **Lawrence Chalfin** has brought innovative design and fresh ideas to the furniture industry throughout his career.

The **Chalfins** and entire **Samuelson Furniture** Family are beyond proud of Larry as our leader and recipient of this great, symbolic honor.

samuelsonfurniture.com

LAWRENCE CHALFIN, 2021 NEWH ICON OF INDUSTRY



LAWRENCE CHALFIN
PRESIDENT
SAMUELSON FURNITURE

awrence (Larry) Chalfin was on a path to a musical career. At a young age his beautiful singing voice led him to classical studies with distinguished vocalists and then on to Juilliard to pursue vocal arts. All the while, another calling persisted, then known as Invincible Parlor Frame

Throughout his childhood years, Larry spent Saturdays and school vacations at the Invincible furniture factory with his visionary father, Samuel, who provided Larry with a hands-on education in the business of fine furniture production. As Larry sorted chair parts, did inventory, and observed skilled craftsmen, he developed a deep understanding and love of furniture creation. It was this passion that clarified his choice to join Samuel in the furniture business in 1974.

As a third generation to his grandfather and father, Larry took over the company as President of Samuelson Furniture, and is now joined by his son Michael Chalfin as Executive VP. Spanning more than 85 years, Samuelson has proudly become the only fourth-generation company dedicated to the hospitality and senior living sectors.

Larry always strives to exceed expectations while taking care of the people who work each day to make it all possible. Business and personal relationships are binding with Larry—meet anyone who knows him and they will acknowledge his unmistakable, authentic character.

Larry is also a devoted husband to Laurie, his wife of 42 years, and a loving father to his two sons, Michael and David.















As the company has grown over the years Larry has made sure that employees were treated as family. This was and remains the heart and soul of Samuelson today.



Congratulations

LCITY/

on this well deserved

achievement!

You've been a great inspiration to so many of us in the industry!

Frame My TV



Congratulations Larry Chalfin

from the

Malik family

and the

AMTREND team on this iconic honor.
Truly legendary!



OKHYUN DES LAURIERS \$7.500 NEWH ICON OF INDUSTRY SCHOLARSHIP RECIPIENT



OKHYUN DES LAURIERS New Jersey Institute of Technology, School of Art + Design, Hillier College of Architecture and Design



khyun des Lauriers is a senior at the School of Art + Design, Hillier College of Architecture and Design in New Jersey Institute of Technology where she is pursuing a degree in Interior Design (BA). She was selected as the "Interior Designer of Distinction," in her second year by the faculty. Her sophomore works were accepted and displayed in the curated Faculty Submitted Student Work exhibit at SIGGRAPH 2020. She won third place in the Annual Mid-Atlantic 2020 IIDA Student Showcase. One of her junior works landed her as a Finalist in the Decorate (Interior) category in the London International Creative Competition and she was a semi-finalist this year in the ASID Student Portfolio Competition. Recently, she was elected as the 2021 Co-President of the Student Chapter of IIDA at NJIT. She is an active student member of ASID, IIDA, and NEWH organizations all the while maintaining high academic performance.

My name is Okhyun des Lauriers. I am from South Korea, an interior design student in the class of 2022, and currently the 2021 Co-President of the Student Chapter of IIDA at NJIT

My dream job is to become an interior designer who works at an international hospitality company and travels to different areas and nations since I love to travel and experience new things. Staying in diverse accommodations during my trips has enabled me an opportunity to find direction for my future career. My western and eastern cultural experiences contributed to the understanding and improving the global aspect of hospitality interior design. I desire to deepen my study of sustainable and environment-friendly interior design that can be optimally beneficial to people's health and to nature. I am also going to focus on universal design that removes barriers from language, physical conditions, and so on.

However, in order to set my goal, I faced a lot of struggles. I was so afraid to start interior design in the beginning since I am a foreign student and older than most of my classmates. The turning point that gave me confidence was joining and receiving scholarships from NEWH. I'm so proud to receive the 2021 NEWH ICON of Industry Scholarship Award, it will help me advance my career path. I have been a student NEWH member since 2020. I have been awarded two NEWH scholarships: an NEWH/ New York Chapter scholarship in 2020 and the NEWH ICON of Industry scholarship in 2021. These awards are very memorable to me. These crucial funds helped me save a lot of time and allowed me to learn various computer programs. It also helped sustain my concentration on schoolwork without worrying about financial challenges. Thank you so much.





CONGRATULATIONS LARRY!

Congratulations Larry for being a wonderful friend, business partner, and most importantly ICON OF THE YEAR. A title surely fitting of you and your accomplishments.

FROM THE TEAM AT JVA ART GROUP



Mormax Company Salutes Lawrence Chalfin

for his years of leadership and contributions to the hospitality industry.

Congratulations on this achievement.

Adam Mischel & Seth Nuland



Industry ICON

Congratulations on such a deserving honor.



Lawrence (Larry) ChalfinPresident, Samuelson Furniture

Your friends at hospitality design



KAT MARQUET, NEWH INTERIOR DESIGN \$10,000 SCHOLARSHIP, SPONSORED BY P/KAUFMANN CONTRACT



KAT MARQUET **New York School of Interior Design**



at Marquet is a student at the New York School of Interior Design and a newly minted WELL Accredited Professional. Her path to interior design has been long Land winding, from interning at the Royal Opera House in London, to creating costumes in LA, to having her designs on the runways at NY Fashion Week. She was compelled to expand her design world after years of travelling and becoming aware of how a change of scenery could greatly affect one's subconscious for the better or worse. Kat pulls from her interests in history, dance, theater, fashion and biophilia to create immersive spaces that aim to transport and inspire.

What it means to win this scholarship?

As a person coming to interior design as a second career, winning this scholarship is quite an affirmation—a signal that I made the right choice to take that leap and push the boundaries of what I can design. I am humbled to be acknowledged by this community.

Future Outlook?

I am looking forward to fusing the principles of the WELL building standard with my theatrical design background to create dynamic environments that excite, restore and promote wellness for building occupants, clients and workers alike.

What is your dream job?

I grew up dancing as my main form of socializing and always loved clubs and bars that had a highly theatrical theme. I would love an opportunity to design some bazaar night club or roller disco.

What intrigues you the most about hospitality design?

Hospitality design creates worlds for everyday people, even when they are not consciously aware of it. As people get together for a drink, enjoy a date night or go on a business trip, their minds are open to novelty and break from their day to day life. Stunning design that transports the viewer should not be limited to only those who can afford it. Theaters, nightclubs, restaurants and hotels are the places where most people experience creative interior design, and it is an opportunity to spark joy, inspire and comfort people.

There are a lot of traits that define an icon ... but the one that stands out most in Larry Chalfin is his humanity and caring about others!

> Thank You Larry Shelia Lohmiller CEO, NEWH, Inc.

LARRY CHALFIN

a true leader and NEWH ICON of Industry

Congratulations on a well-deserved recognition!

NEWH

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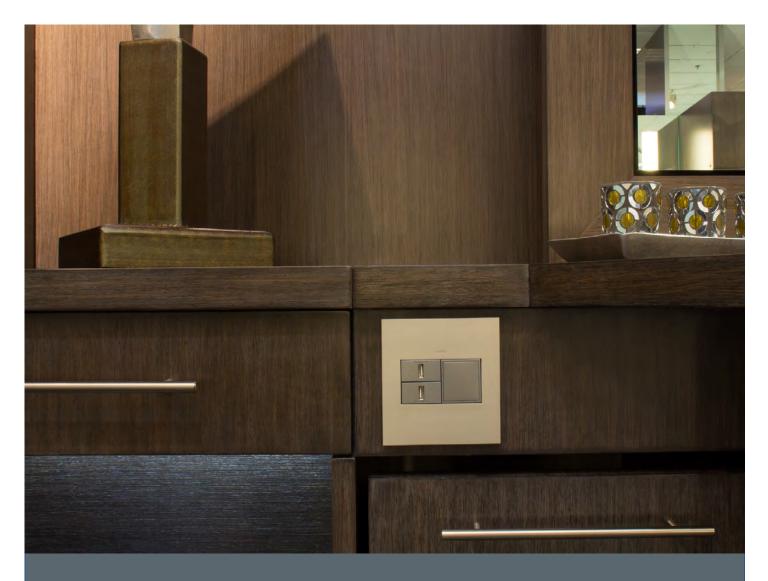
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hief Executive Officer Shelia Lohmiller, NEWH, Inc.

hief Operating Officer Jena Seibel, NEWH, Inc.

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Legrand and Samuelson Furniture, a Definite Win!

Our Very Best Wishes to Lawrence Chalfin

NEWH HONORS ITS 2021 TOP INTERIOR DESIGNERS FOR THEIR CREATIVITY AND DEDICATION TO EXCELLENCE IN THE HOSPITALITY INDUSTRY!



Arizona (Phoenix)

- » Bar Napkin Productions bnp-llc.com
- » BBGM / MONOGRAM monogram.bbgm.com
- » Mendil + Meyer Design Studio mandmds.com

Atlanta

- » Design Continuum, Inc.
- » Gensler gensler.com/offices/atlanta
- » Lagom Interiors lagominteriors.com

Atlantic City/Philadelphia Region

- » Floss Barber Inc. flossbarber.com
- » SOSH Architects sosharch.com

Chicago

- » DLR Group dlrgroup.com
- » Sheedy DeLaRosa Interiors sheedvdelarosa.com
- » The Gettys Group gettys.com

Cincinnati Region

» NELSON Worldwide nelsonworldwide.com

Dallas

- » MatchLine Design Group matchlinedesign.com
- » Premier Project Management premierpm.com
- » Studio 11 Design studio11design.com

Houston

- » Curve Hospitality curvehospitality.com
- » MaRS, Mayfield and Ragni Studio marsculture.com
- » MCS Architects, LLC MCSHouston.com

Las Vegas

- » Cuningham Group Architecture, Inc. cuningham.com
- » Dezmotif Studios dezmotif.com
- » NOVUS Architecture, LLC novusarchitecture.com

Los Angeles Founding

- » Cuningham Group Architecture, Inc. cuningham.com
- » Kay Lang + Associates kaylangassocs.com

Mid-South Region

- » FH Design fhdesian.com
- » HBG Design hbg.design
- » LRK Irk.com

Milano

- » CaberlonCaroppi caberloncaroppi.com
- » Studio Alberto Apostoli albertoapostoli.com
- » Studio Marco Piva studiomarcopiva.com

New England Region

- » Dyer Brown Architects dyerbrown.com
- » Group One Partners, Inc. arouponeinc.com

New York

- » Bill Rooney Studio, Inc. billroonevstudio.com
- » ICRAVE icrave.com
- » Rottet Studio rottetstudio.com

North Central

- » Cuningham Group Architecture, Inc. cuningham.com
- » DLR Group dlrgroup.com

» ESG Architecture & Design esgarch.com

Northwest

- » Degen & Degen architecture and interior design ddseattle.com
- » Gensler aensler.com
- » Rice Fergus Miller rfmarch.com

Orange County Region

- » Cora J Design LLC coraidesign.com
- » VANROOY design, LLC vanrooydesign.com

Paris

» Virserius Studio virseriusstudio com

Pittsburgh Region

- » Cumberledge Design Group, LLC cumberledgedesign.com
- » Hospitality Furnishings & Design, Inc. hfdcorp.com
- » Millcraft Hospitality millcraftideas.com

Rocky Mountain (Denver)

- » HBC Design Group hbcdesianaroup.com
- » Johnson Nathan Strohe ins.desian
- » Shalls Design Studio shallsdesignstudio.com

San Francisco Bay Area

- » Arcsine
- arcsine.com
- » BraytonHughes Design Studios hhdstudios com
- » HBA San Francisco hba.com

South Carolina Region

» Elementum Interiors elementuminteriors com

- » J. Banks Design Group ibanksdesign.com
- » Pond pondco.com

South Florida

- » Bigtime Design Studios biatimedesianstudios.com
- » EoA, Inc. eoagroup.com
- » ID & Design International iddidesign.com

Sunshine

- » Design Poole Inc. desianpoole.com
- » L2 Studios, Inc. L2studios.com
- » Sena Hospitality Design Inc. senahospitality.com

Toronto

- » mackaywong mackaywong.com
- » Moncur Design Associates, Inc. moncurca

United Kingdom

- » Dennis Irvine Studio dennisirvinestudio.com
- » Goddard Littlefair goddardlittlefair.com
- » Nous Design nousdesign.co.uk

Vancouver Region

- » CHIL Interior Design childesign.com
- » Hager Design International, Inc. hagerinc.com

Washington DC Metro

- » //3877 3877.design
- » HVS Design hvsdesign.com
- » Studio Partnership studiopartnership.net

Congratulations Lawrence Chalfin on receiving the NEWH ICON of the Industry Award

Your leadership and innovation is what continues to make Samuelson Furniture unique through its fourth generation.



12 Furler Street, P.O. Box 144, Totowa, NJ 07512 (973) 256-8001 Fax (973) 256-1540 www.massood.com

Dear Larry,

Congratulations!

Your friends at Global Allies

Congratulations to Lawrence Chalfin

on receiving the NEWH ICON of the Industry Award



You have been on quite a journey that has lead to this prestige award

Your friend, Michael Massood

2021 Gold Key Finalists

Finalists have been announced for the 41st annual Gold Key Awards for Excellence in Hospitality Design, the industry's oldest and most prestigious awards program for hospitality interiors, sponsored by Boutique Design magazine. The 2021 Gold Key judges selected these standout projects from a highly competitive field of 350 submissions from more than 100 design firms around the world.

BEST LOBBY FOCUSED SERVICE

Hyatt House Chicago – Medical / University District

Design Firm: KOO LLC, Chicago Architecture Firm: Skidmore, Owings and Merrill, Chicago | Client: Civic Health Development Group, Chicago | Purchasing Firm: Neil Locke & Associates, Chicago

Moxy Hamburg City, Germany

Design Firm: JOI-Design, Hamburg Architecture Firm: KPW Papay Warncke and Partner, Architects, Hamburg | Client: SV Hotel Dübendorf, Switzerland

Moxy Oakland Downtown

Design Firm: C McKEOUGH unLTD,
Williamstown Massachusetts
Architecture Firm: RSP Architects, Minneapolis |
Client: Graves Hospitality, Minneapolis |
Purchasing Firm: Absolute Procurement,
Portland, Oregon

Noland Hotel Wuhan, China

Design Firm: Si Han Design, Wuhan Client: Noland Hotel Management Co., Ltd, Wuhan | Purchasing Firm: Hubei Sihan Decoration Engineering Co., Ltd, Wuhan

BEST LOBBY MIDSCALE

The Alloy King of Prussia, Pennsylvania

Design Firm: HVS Design, Rockville, Maryland Architecture Firm: Nehmer, Rockville, Maryland | Clients: Whitman Peterson, Westlake Village, California; and Concord Hospitality Enterprises, Raleigh, North Carolina | Purchasing Firm: Concord Hospitality Enterprises

Canopy by Hilton Baltimore Harbor Point

Design Firm: Braytonhughes Design Studios, San Francisco Architecture Firm: Beatty Harvey Coco Architects, Baltimore | Client: Beatty Development Group LLC, Baltimore | Purchasing Firm: Benjamin West, Louisville,

Colorado

The Clancy, San Francisco

Design Firm: EDG Interior Architecture + Design, Novato, California Architecture Firm: Axis Architecture, San Francisco | Client: Braemar Hotels and Resorts, Dallas | Purchasing Firm: Premier Project Management, Dallas

Union Club Hotel at Purdue, West Lafayette,

Design Firm: KTGY Simeone Deary Design Group, Chicago

Architecture Firm: HKS Architects, Chicago | Client: Purdue University, West Lafayette, Indiana | Purchasing Firm: White Lodging, Merrillville, Indiana

BEST LOBBY UPPER MIDSCALE

Canopy by Hilton Philadelphia Center City Hotel

Design Firm: AvroKO, San Francisco Architecture Firm: BLTA, Philadelphia | Client: National Real Estate Development, Philadelphia | Purchasing Firm: The Cardy Group, Toronto

The Glenn Hotel, Atlanta

Design Firm: Sims Patrick Studio, Atlanta Architecture Firm: Stevens & Wilkinson, Atlanta | Client: Legacy Ventures, Atlanta | Purchasing Firm: ADM Associates, Atlanta

The Grady Hotel, Louisville, Kentucky

Design Firm: Sims Patrick Studio, Atlanta Architecture Firm: Campo Architects, New Orleans | Client: Vision Hospitality Group, Chattanooga, Tennessee | Purchasing Firm: Pinnacle South, Franklin, Tennessee

Grand Madison Wuhan, China

Design Firm: Si Han Design, Wuhan Architecture Firm: Hemmings & Berkley, Hubei, China | Client: Huazhu Hotels Group Ltd, Wuhan | Purchasing Firm: Hubei Zhengxin Construction Engineering Co., Ltd, Wuhan

Hotel Kansas City, Missouri

Design Firm: KTGY Simeone Deary Design Group, Chicago Architecture Firm: O'Bryan Partnership Architecture, Frisco, Colorado | Client: MFH Properties, LLC, Jefferson City, Missouri | Purchasing Firm: Neil Locke & Associates, Chicago

BEST LOBBY UPSCALE

Canopy by Hilton Paris Trocadero

Design Firm: Studio Jean-Philippe Nuel, New York and Paris Architecture Firm: DTACC, Paris | Client: Scor Investment Partners, Paris

Kimpton Cottonwood Hotel, Omaha, Nebraska

Design Firm: DLR Group, Minneapolis Architecture Firm: Leo A Daly, Omaha | Client: Clarity Development Company, Omaha | Purchasing Firm: Beyer Brown, Orlando

Surety Hotel, Des Moines, Iowa

Design Firm: DLR Group, Minneapolis Architecture Firm: Slingshot Architecture, Des Moines | Client: Aparium Hotel Group, Chicago | Purchasing Firm: Neil Locke & Associates, Chicago

Viceroy Santa Monica, California

Design Firm: EDG Interior Architecture + Design, Novato, California Architecture Firm: Rossi Architecture, San Diego | Client: Pebblebrook Hotel Trust, Bethesda, Maryland | Purchasing Firm: Bray Whaler, Centennial, Colorado

Fieldhouse Jones Nashville

Design Firms: Bedderman Lodging, Chicago; Architectural Artifacts, Chicago; Siren Betty Design, Chicago Architecture Firm: NORR Architecture, Chicago | Client: Lyla Tov Hospitality Holdings, Nashville | Purchasing Firm: Pinback Design, Chicago

BEST LOBBY LUXURY

Arizona Biltmore, a Waldorf Astoria Resort, **Phoenix**

Design Firm: Virserius Studio, New York Architecture Firm: PHX Architecture, Scottsdale, Arizona | Client: The Blackstone Group, New York | Purchasing Firm: DH Companies, Manassas, Virginia

Capella Bangkok

Design Firms: BAMO, San Francisco; PIA Interior Co., Ltd, Bangkok; and HBA Architecture, Singapore Architecture Firm: Hamiltons International, Singapore | Client and Purchasing Firm: Country Group Development, Bangkok

Newbury Boston

Design Firms: Jeffrey Beers International, New York; Champalimaud, New York; and Ken Fulk, New York

Architecture Firm: CBT Architects, Boston | Client: Highgate, New York | Purchasing Firm: HPG International, Walnut Creek, California

Waldorf Astoria Xiamen, China

Design Firm: AB Concept, Hong Kong Architecture Firm: Aedas, Hong Kong | Client and Purchasing Firm: Paragon International, Hong Kong

BEST GUESTROOM MIDSCALE

Hyatt Centric Center City Philadelphia

Design Firm: CRÈME, Brooklyn, New York Architecture Firm: DAS Architects, Philadelphia | Client: Rodina and Hyatt Hotels Corporation, Chicago | Purchasing Firm: Rosemont Project Management, Chicago

Le Méridien, St. Louis Clayton, Missouri

Design Firm: HOK, New York Architecture Firm: HOK, St. Louis | Client: Silverwest Hotels, LLC, Denver | Purchasing Firm: Bray Whaler, Centennial, Colorado

Renaissance Milwaukee West Hotel

Design Firm: KTGY Simeone Deary Design Group, Chicago

Architecture Firm: Kahler Slater, Milwaukee Client: HKS Mayfair Hotel, LLC, Milwaukee Purchasing Firm: Concord Hospitality Enterprises Company, Raleigh, North Carolina

BEST GUESTROOM UPPER MIDSCALE

Canopy by Hilton Philadelphia Center City Hotel

Design Firm: AvroKO, San Francisco Architecture Firm: BLTA, Philadelphia Client: National Real Estate Development, Philadelphia | Purchasing Firm: The Cardy Group, Toronto

Hotel Kansas City, Missouri

Design Firm: KTGY Simeone Deary Design Group, Chicago

Architecture Firm: O'Bryan Partnership Architecture, Frisco, Colorado | Client: MFH Properties, LLC, Jefferson City, Missouri | Purchasing Firm: Neil Locke & Associates, Chicago

The Peregrine Omaha Downtown

Design Firm: EoA, Coral Gables, Florida Architecture Firm: Trivers Architecture, St. Louis, Missouri | Client: ViaNova Development, Chattanooga, Tennessee | Purchasing Firm: D Hospitality, Columbus, Ohio

Virgin Hotels Las Vegas

Design Firms: Studio Collective, Venice, California: Klai Juba Wald Architects and Interiors, Las Vegas Architecture Firm: Klai Juba Wald Architects and Interiors, Las Vegas | Client: Juniper Capital Hospitality, Las Vegas | Purchasing Firm:

BEST GUESTROOM UPSCALE

The Cloudveil, Jackson, Wyoming

Paradigm Purchasing, Las Vegas

Design Firm: TruexCullins Architecture + Interior Design, Burlington, Vermont Architecture Firm: CLB Architects, Jackson, Wyoming | Client: Crystal Creek Capital, Jackson, Wyoming | Purchasing Firm: Bray Whaler, Centennial, Colorado

Omni Oklahoma City Hotel

Design Firm: Bill Rooney Studio, New York Architecture Firm: Rule Joy Trammell + Rubio, Atlanta | Client: Omni Hotels & Resorts, Dallas | Purchasing Firm: Sue Dulmage & Associates, Toronto

One11 Hotel, New Orleans

Design Firm: dash design, Long Island City, New York

Architecture Firm: Williams Architects, New Orleans | Client: Tchoupitoulas Partners, New Orleans | Purchasing Firm: Sue Dulmage & Associates, Toronto

BEST GUESTROOM LUXURY

The Carlyle, a Rosewood Hotel, New York

Design Firm: tonychi studio, New York Architecture Firm: Stonehill Taylor, New York | Client: Rosewood Hotels, New York | Purchasing Firm: The Parker Company, Miami

Matild Palace, a Luxury Collection Hotel, Budapest

Design Firm: MKV Design, London Architecture Firm: Péter Dajka and Puhl Antal, Budapest | Client: Melis Investment Kft, **Budapest**

Park Hyatt Suzhou, China

Design Firm: HBA, Singapore Architecture Firm: KPF, New York | Client and Purchasing Firm: Gold Mantis Enterprise, Suzhou

BEST SUITE

Arizona Biltmore, a Waldorf Astoria Resort, **Phoenix**

Design Firm: Virserius Studio, New York Architecture Firm: PHX Architecture, Scottsdale, Arizona | Client: The Blackstone Group, New York | Purchasing Firm: DH Companies, Manassas, Virginia

Capella Bangkok

Design Firms: BAMO, San Francisco; PIA Interior Co., Ltd, Bangkok; and HBA Architecture, Singapore Architecture Firm: Hamiltons International, Singapore | Client and Purchasing Firm: Country Group Development, Bangkok

Four Seasons Hotel Madrid

Design Firm: BAMO, San Francisco Architecture Firms: Estudio Lamela, Madrid; BG Arguitectura, Madrid | Client: OHL Desarollos, Grupo OHL, Madrid | Purchasing Firm: Proffetional, Madrid

2021 Gold Key Finalists

Karsh Suite at Fairmont Château Laurier, Ottawa, Canada

Design Firm: CHIL Interior Design, Vancouver,

Client and Purchasing Firm: Larco Hospitality, Vancouver, BC

Park Hvatt Suzhou, China

Design Firm: HBA, Singapore Architecture Firm: KPF, New York | Client and Purchasing Firm: Gold Mantis Enterprise, Suzhou

Six Senses Douro Valley, Samodães, **Portugal**

Design Firm: Clodagh Design, New York Architecture Firm: Rebelo de Andrade, Lisbon Client: Six Senses, Bangkok | Purchasing Firm: The Parker Company, London

BEST SPECIALTY DESIGN

Chief, Chicago

Design Firm: AvroKO, New York Architecture Firm: GREC Architects, Chicago Client and Purchasing Firm: Chief, New York

Platán Tata Mirror Spa, Tata, Hungary

Design and Architecture Firm: Varrodesign KFT, Budapest

Client and Purchasing Firm: Platán Kávéház KFT, Tata, Hungary

One&Only Portonovi, Montenegro

Design Firms: HBA, Singapore; Denniston Architects, Kuala Lumpur, Malaysia Architecture Firm: Denniston Architects, Kuala Lumpur, Malaysia | Client: Azmont Investments, Portonovi, Montenegro

Voroninskie Bani, St. Petersburg, Russia

Design and Architecture Firm: Megre Interiors, Moscow

Client: Voroninskie Bani, St. Petersburg, Russia

BEST NIGHTCLUB/LOUNGE

Argo at Four Seasons Hotel Hong Kong

Design Firm: AB Concept, Hong Kong Architecture Firm: Rocco Design Architects, Hong Kong | Client and Purchasing Firm: Sun Hung Kai Properties

BKK Social Club, Bangkok

Design Firm: AvroKO, Bangkok Architecture Firm: Hamiltons International, Kuala Lumpur, Malaysia | Client: Four Seasons, Toronto | Purchasing Firm: Cairncross Martin, Bangkok

The Cigar Club at the Ritz-Carlton, St. Louis, Missouri

Design and Architecture Firm: The Johnson Studio at Cooper Carry, Atlanta Client: The Ritz-Carlton, St. Louis | Purchasing Firm: The Parker Company, Miami

Mezcalista at Moxy South Beach, Miami

Design Firm: Saladino Design Studios, Miami Architecture Firm: Kobi Karp, Miami | Client and Purchasing Firm: Lightstone, New York

BEST RESTAURANT CASUAL DINING

Ambar El Paso, Texas

Design and Architecture Firm: The Johnson Studio at Cooper Carry, Atlanta Client: Franklin Mountain Management, El Paso | Purchasing Firm: Hersha Purchasing & Design, Harrisburg, Pennsylvania

Churchill's Table, The Londoner Macao

Design Firm: AvroKO, New York Architecture Firm: Aedas, Macao | Client and Purchasing Firm: Venetian Orient Limited, Macao

La Central by Mario Pagán, San Juan, Puerto

Design and Purchasing Firm: Jeffrey Beers International, New York Architecture Firm: Design + Development, San Juan, Puerto Rico | Client: PRISAGROUP, San Juan, Puerto Rico

Yardbird Dallas

Design Firm: Rockwell Group, New York Architecture Firm: HBC, New York | Client: 50 Eggs, Miami | Purchasing Firm: Dorothy Vogt Consulting, Croton on Hudson, New York

BEST RESTAURANT FINE DINING

The Aubrey at Mandarin Oriental Hong Kona

Design Firm: Silverfox Studios, Singapore Architecture Firm: Wilkinson & Cilley, Hong Kong | Client: Mandarin Oriental Hong Kong | Purchasing Firm: Procurement Plus Co. Limited, Hona Kona

Firangi Superstar, Singapore

Design Firm: EDG Interior Architecture + Design, Novato, California Client: The Dandy Partnership, San Rafael, California

Mico Restaurant, Charlotte, North Carolina

Design Firm: The Kessler Collection Design Studio, Orlando

Architecture Firm: Sottile & Sottile, Savannah, Georgia | Client: The Kessler Collection, Orlando | Purchasing Firm: HPGI, Walnut Creek, California

Peacock Alley at Waldorf Astoria Xiamen, China

Design Firm: AB Concept, Hong Kong Architecture Firm: Aedas, Hong Kong | Client and Purchasing Firm: Paragon International, Hona Kona

BEST RESORT

Arizona Biltmore, a Waldorf Astoria Resort, **Phoenix**

Design Firm: Virserius Studio, New York Architecture Firm: PHX Architecture, Scottsdale, Arizona | Client: The Blackstone Group, New York | Purchasing Firm: DH Companies, Manassas, Virginia

Ikos Andalusia, Málaga, Spain

Design and Architecture Firm: Studio Gronda, Madrid

Client and Purchasing Firm: Ikos Resorts, Halkidiki, Greece

Inn at the Mission San Juan Capistrano, **Autograph Collection, California**

Design Firm: Kay Lang + Associates, Los Angeles

Architecture Firm: Architects Orange, Orange,

California | Client: Mission Commercial Properties, Inc., San Juan Capistrano, California | Purchasing Firm: HPG International, Walnut Creek, California

One&Only Portonovi, Montenegro

Design Firms: HBA, Singapore; Denniston Architects, Kuala Lumpur, Malaysia Architecture Firm: Denniston Architects. Kuala Lumpur, Malaysia | Client: Azmont Investments, Portonovi, Montenegro

BEST SENIOR LIVING

Heartis Yardley, Pennsylvania

Design Firm: dash design, Long Island City, New York

Architecture Firm: Katus Design Group (KDG), Austin | Client: CADDIS, Dallas | Purchasing Firm: Benjamin West, Chicago

Inspir Carnegie Hill, New York

Design and Architecture Firm: Handel Architects, New York Client: Maplewood Senior Living, Westport, Connecticut | Purchasing Firm: Carroll Adams, Orlando

The Watermark at Brooklyn Heights, New York

Design Firm: Lemay+Escobar Architects, New York

Architecture Firm: Montroy DeMarco Architecture, New York | Client: The Watermark at Brooklyn Heights, New York | Purchasing Firm: Commercial Furniture Interiors, New York

The Watermark at Westwood Village, Los **Angeles**

Design Firm: HBA, Santa Monica, California Architecture Firm: Callison RTKL, Seattle | Client: The Watermark at Westwood Village, Los Angeles | Purchasing Firm: HBA Procurement, Santa Monica, California

BEST HOTEL FOCUSED SERVICE

AC Hotel by Marriott Scottsdale North, Arizona

Design and Architecture Firm: DLR Group, Minneapolis and Overland Park, Kansas Client: Host Hotels & Resorts, Bethesda, Maryland | Purchasing Firm: Benjamin West, Louisville, Colorado

Hampton Inn & Suites Los Angeles/Sherman Oaks, California

Design Firm: Studio HBA, Santa Monica, California

Architecture Firm: Alajajian Marcoosi Architects, Glendale, California | Client: Nandinvestments, Sherman Oaks, California Purchasing Firm: HBA Procurement, Santa Monica, California

IBIS Hotel Tianjin Jinwan Plaza, China

Design Firm: GLC Enterprises, LLC, Guangzhou,

Client: Huazhu Group IBIS Brand Project Department | Purchasing Firm: Huazhu Group Purchasing Department

TownePlace Suites Nashville Downtown/ **Capitol District**

Design Firm: The Gettys Group Companies, Chicago

Architecture Firm: DLR Group, Chicago | Client: Nashville PropCo, LLC | Purchasing Firm: Populate Procurement – The Gettys Group Companies, Chicago

BEST HOTEL MIDSCALE

Atlanta

Bellyard, West Midtown Atlanta, a Tribute Portfolio Hotel

Design and Architecture Firm: NELSON Worldwide, Minneapolis Client: Bellyyard Hotel, Atlanta | Purchasing Firm: PIVOT by Davidson Hospitality Group,

Canopy by Hilton Baltimore Harbor Point

Design Firm: Braytonhughes Design Studios, San Francisco

Architecture Firm: Beatty Harvey Coco Architects, Baltimore | Client: Beatty Development Group LLC, Baltimore | Purchasing Firm: Benjamin West, Louisville, Colorado

The Monsaraz San Diego, Tapestry Collection by Hilton

Design Firm: KNA Design, Los Angeles Architecture Firm: JWDA, San Diego | Client: Hostmark Hospitality Group, San Diego Purchasing Firm: Purchasing Management International, Dallas

The Ryder Hotel, Charleston, South Carolina

Design and Purchasing Firm: Cortney Bishop Design, Charleston

Architecture Firm: Goff D'Antonio Associates, Charleston | Client: The Ryder, Charleston

BEST HOTEL UPPER MIDSCALE

DongFengYun Hotel Mi'Le - Mgallery, Mile City, China

Design Firm: Cheng Chung Design (CCD), Shenzhen, China

Architecture Firms: Artist Luo Xu, Mile City, China; YIC Architectural Design Co. Ltd., Kunming, China | Client: Yunnan Urban & Rural Construction and Investment Holding Group Co., Ltd., Kunming, China | Purchasing Firm: Haihua Engineering, Shanghai

Hotel Kansas City, Missouri

Design Firm: KTGY Simeone Deary Design Group, Chicago

Architecture Firm: O'Bryan Partnership Architecture, Frisco, Colorado | Client: MFH Properties, LLC, Jefferson City, Missouri | Purchasing Firm: Neil Locke & Associates, Chicago

The Grady Hotel, Louisville, Kentucky

Design Firm: Sims Patrick Studio, Atlanta Architecture Firm: Campo Architects, New Orleans | Client: Vision Hospitality Group, Chattanooga, Tennessee | Purchasing Firm: Pinnacle South, Franklin, Tennessee

Kinley Cincinnati Downtown

Design Firm: Streetsense, Washington, DC Architecture Firm: Campo Architects, New Orleans | Client: | Purchasing Firm: Pineapple Procurement, Torrance, California

Surety Hotel, Des Moines, Iowa

Design Firm: DLR Group, Minneapolis Architecture Firm: Slingshot Architecture, Des Moines | Client: Aparium Hotel Group, Chicago | Purchasing Firm: Neil Locke & Associates, Chicago

2021 Gold Key Finalists

BEST HOTEL UPSCALE

Kimpton Cottonwood Hotel, Omaha, Nebraska

Design Firm: DLR Group, Minneapolis Architecture Firm: Leo A Daly, Omaha | Client: Clarity Development Company, Omaha | Purchasing Firm: Beyer Brown, Orlando

The Lodge at Sonoma, California

Design Firm: Wilson Ishihara, Sonoma, California

Architecture Firm: Stanton Architecture, San Francisco | Client: DiamondRock Hospitality, Bethesda, Maryland | Purchasing Firm: Bray Whaler, Centennial, Colorado

Moxy South Beach, Miami

Design Firms: Rockwell Group (Guestrooms and Hotel Public Spaces), New York; Saladino Design Studios (Serena, Como, and Mezcalista Restaurants)

Architecture Firm: Kobi Karp Architecture, Miami | Client: Lightstone, New York

Suning Zhongshan Golf Resort, Nanjing, China

Design Firm: Cheng Chung Design (CCD), Shenzhen, China

Architecture Firms: WATG, Shanghai; JSAD/ Jiangsu Provincial Architectural D&R Institute Ltd, Nanjing, China | Client: Suning Group, Nanjing, China | Purchasing Firm: Wowu Art Consultancy, Shenzhen, China

BEST HOTEL LUXURY

Equestrian Hotel, Ocala, Florida

Design and Purchasing Firm: Roberts Design, Ocala, Florida

Architecture Firms: ODA Architecture, Charlotte, North Carolina; MJS Designers Group, Alamonte Springs, Florida | Client: RLR Investments LLC, Wilmington, Ohio

Matild Palace, a Luxury Collection Hotel, Budapest

Design Firm: MKV Design, London Architecture Firm: Péter Dajka and Puhl Antal, Budapest | Client: Melis Investment Kft, Budapest

Montage Healdsburg, California

Design Firm: EDG Interior Architecture +
Design, Novato, California
Architecture Firms: Delawie, San Diego; Robert
C. Glazier Architect Inc., Santa Barbara | Client:
The Robert Green Company, San Diego |
Purchasing Firm: Project Dynamics, Inc., Las
Vegas

Splendido Mare, a Belmond Hotel Portofino, Italy

Design Firm: Festen Architecture, Paris Architecture Firm: Discreet Architecture, Fiesole, Italy | Client: Belmond (UK) Ltd, London | Purchasing Firm: Argenta Projects, London

Gold Key Awards finalists and winners are determined by a high-profile jury of hospitality industry leaders from the operations, design, development and investment sectors.

JUDGES FOR THE 2021 GOLD KEY AWARDS INCLUDE:

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Ken Cruse, Co-Founder & CEO, Soul Community Planet

Gary Dollens, Global Head-Design / Product and Brand Development, Hyatt Hotels Corporation

Tim Flowers, Vice President F&B – Development, Mina Group

Julie Frank, SVP Design, Highgate

Stacey Greene, VP Project Management, Pyramid Hotel Group

Lori Horvath, Managing Director, Project and Development Services, Hotels, Jones Lang LaSalle

Linda Laucirica, Senior Director, Design & Project Management, Lifestyle Full-Service Brands, Marriott International

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Michael Medzigian, Chairman & CEO, Watermark Lodging Trust

Mitch Patel, President & CEO, Visions Hospitality Group, Inc.

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Christine Shanahan, Principal, HVS Design

Julienne Smith, Senior Vice President, Development, IHG Hotels & Resorts

CONGRATULATIONS

Larry Chalfin

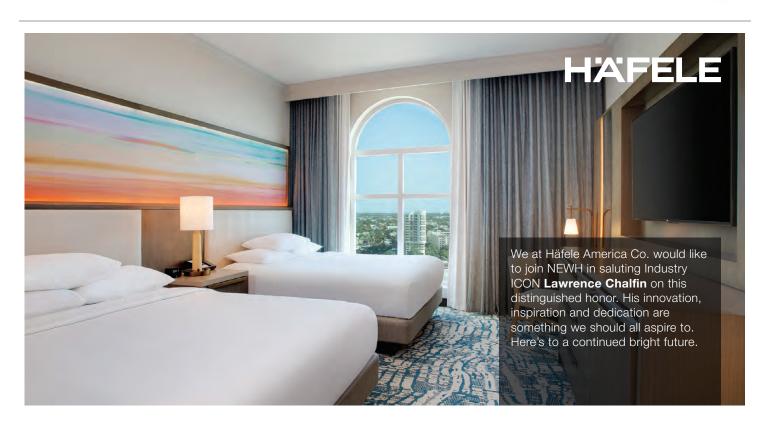
NEWH ICON OF INDUSTRY

DARYLE E ARY G RY E A A RY E E E G RY E E R Majestic™ Majestic™



Congratulations Larry! Welcome to the world of ICONS! Well deserved!

All the best, Deborah Herman





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FOR THE DEEP ROOTS OF YOUR FAMILY'S BUSINESS, YOUR PASSION FOR EXCELLENCE & FOR THE GREAT FRIENDSHIPS YOU HAVE FOSTERED THROUGHOUT OUR INDUSTRY...

WE EXTEND OUR HEARTFELT CHEERS & CONGRATULATIONS

TC

LAWRENCE CHALFIN

FROM YOUR FRIENDS AT





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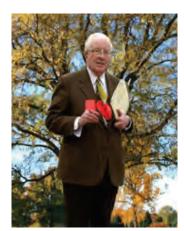




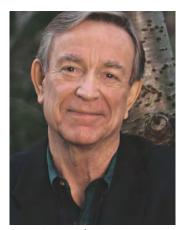
2006 Maya Romanoff



2007 Manfred Steinfeld



2008 Roger Milliken



2013 Ray Anderson



2014 Bob Thomas



2015 Deborah Herman



2016 Jane Skeeter



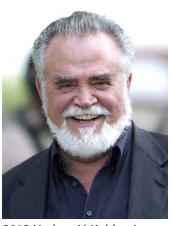
2009 Jerry Hruby-Holly



2010 Judy Dobin



2011 Harvey Nudelman



2012 Herbert V. Kohler, Jr.



2017 Janice Feldman



2018 Esther Cohen



2019 Sandy Banks



2019 Curtis Breedlove



2021 Lawrence Chalfin

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Tara Headley, Savannah College of Art and Design Katherine Timmerman, Florida State University 2015

Katelyn Koch, Savannah College of Art and Design

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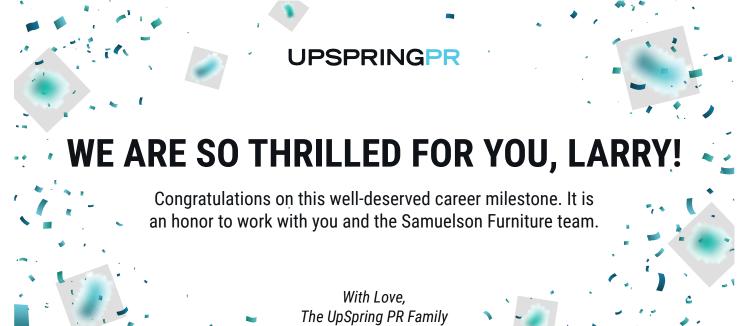
Brianna Hunter, Florida International University

Jieru Lin, California College of the Arts 2019

Carolina Cardona, Florida International University

Okhyun des Lauriers, Hillier College of Architecture and Design, New Jersey Institute of Technology





Congratulations, LAWRENCE CHALFIN from

your friends and colleagues at ShapiroCroland on

your well-deserved selection as a

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LARRY CHALFIN

We would like to congratulate you on receiving such a prestigious award. Your dedication and passion for the industry certainly is noticed and appreciated.

Congratulations.

Steve and Katherine





In 1974, you made the right decision!

Congratulations

on this wonderful honor!

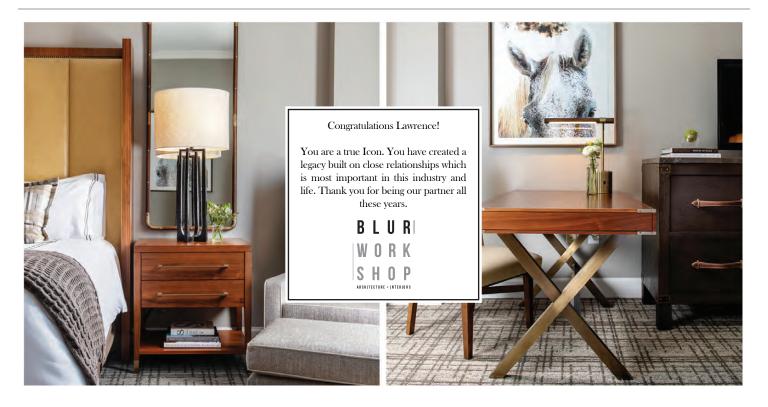
Andrea & Mark Zettler

CONGRATULATIONS

NEWH ICON OF INDUSTRY 2021

LAWRENCE CHALFIN

FABRICUT°





A special recognition of a person who embodies the mantra:

Treat your family as Friends,
And your friends as

Family!

Congratulations Larry on your well-deserved NEWH lcon of Industry Award!



Much Love,

Nichelle Acevedo

CONGRATULATIONS

Lawrence Chalfin

On being awarded the NEWH Icon of the Industry Award for 2021!





Congratulations on this prestigious occasion of being recognized as an ICON of the Industry by NEWH.

Having worked with you on numerous projects over the years, I can certainly add my voice in attesting to your philanthropic works in supporting those in the industry, your work ethic, your business acumen, commitment to excellence, and to the stalwart status Samuelson Furniture has achieved under your stewardship. Indeed, you are not only an ICON in the industry, but have continued Samuelson's legacy, and thereby, developed and confirmed its iconic status as well. In short, you deserve this award because you have earned it.

I count myself fortunate to know you, to have learned from you, and in kind, to have supported you over the past quarter century (my God... are we really that old???); and I look forward to working with you and Samuelson Furniture on many a project to come.

Peter K. Grosseibl



www.pkgservicesllc.com

Congratulations
to one of the most

Senuinely Zind

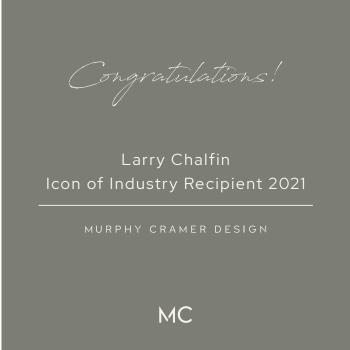
men in the
Hospitality Industry



From the Niemann Interiors Family & Mike Kiggen

There Mais Guine antenella Sensini Buly Bob fine Gill Bohra Bonni y Shoul I. E But Charley Kinget Christina Rubino Like Dayricealast Navia Egitety & Daniel of FLORENCIA PERSAMENT Go Perfel Havie Mouradian Jeffrey Piccivillo Junifer Both Juny Hernen Susan Halpern Maraking Laurie Salmon Liz Grove Marie A Refer Marine Son Herry Hours duis Michele Spagnola Lawrence Chalfin Marica Marte My mina Some Michael Rualdi unwavering leader, thoughtful mentor, inspirational innovator, driving force Howard Riley we always knew... dad lay tono Jagan and the industry knows too! CONGRATULATIONS to our own NEWH ICON of the INDUSTRY!!!!!! Francisco Autorio Coste Antomorpigate & A Scopardo Acosta Buth Chalfin Charlen Spery- Sie March Moldorade Grenn VENTUTU MOTULE HUGO JUANZ duna MONCHOR Could Johnson Romally blow SHAMY SAME Paula Kline of & Cormelo maldonado Nozano Prentes ate mother Whom J Acute & Stacey Ann Shand







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